



## Smart Tray Solution

Good Morning, \_\_\_\_\_.

Is \_\_\_\_\_ here or available, my name is \_\_\_\_\_ and I am the Operations Manager with Enviro-Master Services, we sanitize, disinfect and protect your restrooms!

Hello \_\_\_\_\_, I stopped in to perform a Quality Control check and see how our technician is doing:

- Do you know the day service is performed?
- Do you know your technicians name?
- How is the service going for you?

In performing the Quality Control check and checking the dispensers in the bar area, I noticed fruit flies coming from the beer and soda drain trays. This means that the fruit fly has found a food source and breeding ground and if not controlled can spread throughout your building.

Part of my job is to look out for my customers; helping them improve the appearance within their facility by reducing odors, germs, bacteria, etc., while saving them money.

What I can offer is a great product called Smart Tray and here is how it works:

- It has enzymes which eat the food sources the flies found
- It has an insect repellent which keeps drain flies out of the bar area
- It eliminates odors
- It eliminates the fly's food source
- It reduces clogging of your beer and soda drain
- BEST OF ALL! I the technician will take care of it during the weekly service and it will only be replaced when needed for only \$ \_\_\_\_\_ each. That is pennies a day!!

I can install the Smart Tray today: you will begin to see less fruit flies, no need to buy and stock, no more wasting money on other chemicals and I will maintain it during the weekly service.

Do you see any reason you wouldn't want to start today?