



Smart Tray Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

When I was checking the dispensers in the bar area, I noticed fruit flies coming from the beer and soda drain trays. This means that the fruit fly has found a food source and breeding ground and if not controlled can spread throughout your building.

Part of my job is to look out for my customers; helping them improve the appearance within their facility by reducing odors, germs, bacteria, etc., while saving them money.

What I can offer is a great product called Smart Tray and here is how it works:

- It has enzymes which eat the food sources the flies found
- It has an insect repellent which keeps drain flies out of the bar area
- It eliminates odors
- It eliminates the fly's food source
- It reduces clogging of your beer and soda drain
- BEST OF ALL! I will take care of it during my weekly service and it will only be replaced when needed for only \$_____ each. That is pennies a day!!

I can install the Smart Tray today: you will begin to see less fruit flies, no need to buy and stock, no more wasting money on other chemicals and I will maintain it during the weekly service.

Do you see any reason you wouldn't want to start today?