



Feminine Hygiene Wax Bag or Service Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

In performing the service, I noticed the feminine hygiene bins are not serviced and this causes really bad odors and appearance. Part of my job is to look out for my customers; helping them improve the appearance within their facility by reducing odors, germs, bacteria, etc., while saving them money.

What I can offer is a sanitary wax bag service for the bins **OR** providing the sanitary wax bags

Option 1: The service will entail making sure the containers are clean, sanitized, and disinfected and I will replace the wax bags when needed. The price for the service is \$_____.

Option 2: I can provide the sanitary wax bags to you for \$_____ each.

Either option assists with odor control, better appearance, reducing breeding ground for bacteria and disease, I will maintain the dispenser or provide the wax bags as they will always be in my vehicle and best of all – you and your employees no longer have to worry about it!

Do you see any reason why you wouldn't want me to do this today?