



Bowl Clips Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

Part of my job is to look out for my customers; helping them improve the appearance within their facility by reducing odors, germs, bacteria, etc., while saving them money and I wanted to let you know, we now offer a bowl clip for the toilets.

The Bowl Clip is designed to:

- Eliminate odors and create freshness
- 50x more air freshening than standard rim sticks
- Gradual release of fragrance
- 100% recyclable

I will take care of them during the weekly Sani-Service and **ONLY** replace them when they need to be. It is only \$ _____ per Bowl Clip, just pennies per day!! No more case purchases and inventory to store and providing a safer fresh smelling environment for employees and customers.

I have them with me and will add it to your invoice today, do you see any reason you wouldn't want to do this today?