



Wave 3D Urinal Screen Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

In performing the service, I noticed that you are not using Enviro-Master's Wave 3D Urinal Screen and part of my job is to look out for my customers; helping them improve the appearance within their facility by reducing odors, germs, bacteria, etc., while saving them money.

The Wave Urinal Screen is designed to help reduce odors and the spread of germs by protecting the floor and customer from urine splash and tracking the urine out of the restroom into other parts of your facility.

Plus, the Wave Urinal Screen has a great scent that lasts up to 4 weeks!

I will take care of them during the weekly Sani-Service and **ONLY** replace them when they need to be. It is only \$ _____ per screen, just pennies per day!! No more case purchases and inventory to store and providing a safer environment for employees and customers.

I have them with me and will add it to your invoice today, do you see any reason you wouldn't want to do this today?