



Urinal Mat Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

I noticed that you are not using a Urinal Mat under your urinals, were you aware you have people tracking urine out of the restroom, on their shoes throughout your facility?

I ask, as part of my job is to look out for my customers; helping them improve the appearance within their facility by combating; germs, bacteria, and odors, all while saving them money.

What I can offer is a new urinal mat that is different from others:

- They stop urine from getting on floors!
- Prevent slips and falls, due to wet urine on tiles!
- Reduce tracking urine out of the restroom into your facility!
- They are scented and reduce odors and bacteria growth!
- Improves the appearance of the restroom!

I can sell you one at a time, as you need and ONLY replace them when they need to be replaced. They are \$_____ each.

- No more case purchase or inventory to worry about.
- It is a better product for only pennies per day.

Provides peace of mind and a fresh smelling, sanitary restroom experience for you, your customers, and employees.

I have them with me, so let me go out to my car and get them and I will add it to your invoice today!!