



## Hand Sanitizer Solution

Good Morning, \_\_\_\_\_.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

In performing the service, I noticed that you are not buying hand sanitizer from Enviro-Master and part of my job is looking out for my customers; helping them improve the appearance of their facility while saving them money.

Many of our customers like that we place our hand sanitizer dispenser(s) in and around their facility; by doing so, it helps reduce the spread of germs and provides comfort and accessibility to your employees and customers.

Plus, our program eliminates the need to order refills and maintain dispenser(s), as every week I will check all the dispenser(s) and make sure you never run out!

A one-time maintenance lifetime warranty, for each dispenser(s), where we will repair or replace any dispenser(s) if it doesn't work, as long as you keep buying Hand Sanitizer from Enviro-Master.

- Option 1: We will check and refill them every week and the only time you pay for Hand Sanitizer is when you need a new gallon which is \$\_\_\_\_\_.
- Option 2: We can install dispenser(s) and fill for only \$\_\_\_\_\_ each week.

I will take care of everything; is there any reason you wouldn't want to do this today?