



Total Paper Solution

Good Morning, _____.

I just completed my weekly Sani-Service and if you have just a minute, would you like to inspect my work?

(NOTE: If manager/owner does not wish to visit restroom, proceed to narrative after step 6)

It is a 6-step process:

1. I maintain your air fresheners.
2. I manage and refill all your hand soap dispensers.
3. I clean or replace your urinal screens.
4. I use Blue Planet HIOX to clean, sanitize and disinfect the toilets, sinks and urinals.
5. I apply our Sani-Shield protective barrier to your toilet, sinks and urinals.
6. Finally, I apply our Sani-Guard process using an electrostatic sprayer.

In performing the service, I noticed that several of your paper dispensers are broken or not working correctly, is this a concern?

The reason I ask is, part of my job is to look out for my customers; helping them improve the appearance within their facility while saving them time and money.

I know you must worry about running out and having to repair broken dispensers!

What I can offer is my Total Paper Solution Program and I take care of it all!

- No more broken dispensers
- No overstocked Storeroom
- No more running out of paper
- No more forgetting to order paper

While I am performing the weekly service, I will:

- Make sure your dispensers work
- Make sure they look good
- Make sure they have paper in them

- Make sure you have inventory in stock, before I leave

Let me count your dispensers so I can tell my manager and arrange for him to install them next week.

In the meantime, I can leave a few cases today, so you do not have to worry about ordering, and you won't run out before my manager comes and installs the dispensers.

Do you have any reason you wouldn't want to do this today?